Andreas G. B. Ziegler

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Employment

Vrije Universiteit Amsterdam, School of Business and Economics — *Amsterdam, the Netherlands*
Assistant Professor (with tenure) — *since 09/2024*

University of Essex, Department of Economics — *Colchester, United Kingdom*
Lecturer (Assistant Professor) — *09/2023 - 08/2025*

Affiliations

CESifo, Research Network Affiliate — *since 10/2026*
Tinbergen Institute, Research Fellow — *since 11/2024*

Education

University of Amsterdam, PhD in Economics, *cum laude* — *09/2018 - 09/2023*
Advisors: Theo Offerman & Giorgia Romagnoli
Tinbergen Institute, MPhil Economics, *cum laude* — *08/2016 - 08/2018*
Universidad Carlos III de Madrid, Master in Economic Analysis — *09/2014 - 09/2016*
Frankfurt School, B.Sc. Management, Philosophy & Economics — *09/2010 - 02/2014*

Research

Fields: Behavioral and Experimental Economics, Information Economics, Market Design

Publications

Andreas Ziegler, Giorgia Romagnoli, Theo Offerman. 2024. Morals in Multi-Unit Markets. *Journal of the European Economic Association* 22(5): 2225–2260.

Theo Offerman, Giorgia Romagnoli, Andreas Ziegler. 2022. Why Are Open Ascending Auctions Popular? The Role of Information Aggregation and Behavioral Biases. *Quantitative Economics* 13(2): 787-823.

Working papers

Andreas Ziegler. 2026. Persuading an Audience: Testing Information Design in the Laboratory.

Sili Zhang, Andreas Ziegler. 2026. Consumer Perception of Corporate Value Endorsement.

Duarte Gonçalves, Terri Kneeland, Andreas Ziegler. 2026. Off-Path Beliefs.

Işıl Başıbüyük, Theo Offerman, Andreas Ziegler. 2026. On the Design of Ticket Markets.

Work in progress

Emanuel Vespa, Linchen Zhang, Andreas Ziegler. Strategic Obliviousness.

Simin He, Christoph Siemroth, Dennie van Dolder, Andreas Ziegler. Perceived Games.

Mikhail Freer, Daniel Garrett, Andreas Ziegler. Dynamic Mechanisms: An Experiment.

Publications outside economics

Nora Franzen, Andreas Ziegler, Giorgia Romagnoli, Valesca Retèl, Theo Offerman, Wim van Harten. 2022. Affordable Prices Without Threatening the Oncological R&D Pipeline—An Economic Experiment on Transparency in Price Negotiations. *Cancer Research Communications* 2(1): 49-57.

Nora Franzen, Giorgia Romagnoli, Andreas Ziegler, Valesca Retèl, Theo Offerman, Wim van Harten. 2022. Improving the Affordability of Anticancer Medicines Demands Evidence-Based Policy Solutions. *Cancer Discovery* 12(2): 299-302.

Research visits

University of Zurich, Visiting Scholar, Host: Roberto Weber *11/2026 (scheduled)*
LMU Munich, CES visiting program *07/2026*
University of California San Diego, Visiting Scholar, Host: Uri Gneezy *10/2024 - 11/2024*
University of California San Diego, Visiting Graduate Student, Host: Uri Gneezy *03/2022 - 05/2022*

Presentations

2026 (including scheduled). Seminars: LMU Munich, University College London, University of Zurich, New York University
Conferences: Paris Bounded Rationality Workshop, EAYE Annual Meeting (Bilbao), ESA Europe (Barcelona), NCBEE Helsinki

2025. Conferences: EAYE Annual Meeting (London), TIBER (Tilburg), ESA Europe (Brno)

2024. Seminars: University of East Anglia, University of Bonn, UC San Diego Rady School of Management, University of Southern California, University of Cologne C-SEB
Conferences: Econometric Society Winter Meeting San Antonio, Bargaining, Markets, and Strategic Decision Making: Theory and Experiments at New York University Abu Dhabi, EAYE Annual Meeting (Paris), 4th Durham Economic Theory Conference, 10th UEA Behavioral Game Theory Workshop, ESA North American Meeting, Workshop on Imagining sustainable futures - the question of human nature

2023. Seminars: Universidad Carlos III de Madrid, University of Groningen, New York University Abu Dhabi, WZB Berlin, DICE Düsseldorf, University of Essex, FAIR at NHH Bergen, University of Vienna, LMU Munich, University of Bologna, Maastricht University
Conferences: CCC-Meeting (Nottingham), ESA World (Lyon), MPI-CREED workshop (Amsterdam), Stony Brook International Conference on Game Theory, Lancaster Game Theory Conference

2022. Seminars: UC San Diego Rady School of Management, UC San Diego Economics GSRS, UC Irvine
Conferences: M-BEES (Maastricht), ASFEE (Lyon), FUR (Ghent), ESA Europe (Bologna), ACBC workshop (Amsterdam), VfS Jahrestagung & VfS job market seminar (Basel), TI Jamboree (Rotterdam), ESA job-market seminar (online)

2021. Seminars: Tilburg University mEETing
Conferences: FAIR workshop “Fairness and the moral mind” (online), M-BEES (online), Spring Meeting of Young Economists (online), ESA Global (online), TIBER (Tilburg), EEA-ESEM Virtual (online)

2020. Conferences: CCC-Meeting (online), EEA Virtual (online), ESA Global (online)

2019. Conferences: CCC-Meeting (Amsterdam), M-BEES (Maastricht), ESA Europe (Dijon), CREED-ESE meeting (Rotterdam)

2018. Conferences: MPI-CREED workshop (Bonn)

Summer Schools

2022. *Spring School in Behavioral Economics*, *ECORES Summer School - Social behavior and public policy*

2019. *2nd briq Summer School in Behavioral Economics*

Grants, Awards & Scholarships

2025-2029	**NWO Open Competition M grant**, co-PI Project: Ethically contested markets	*399,955 €*
2019-2022	**Research grants**, Amsterdam Center for Behavioral Change Across multiple projects	*approx. 66,000 €*
2021	**IAREP/SABE student paper award**, Second best paper	
2019	**Research grant**, A Sustainable Future (ASF), co-applicant	*10,000 €*
2018	**Teaching Assistant of the year**, Tinbergen Institute	
2017-2018	**Scholarship**, Tinbergen Institute	
2014-2016	**Scholarship**, Universidad Carlos III de Madrid	
2014-2015	**Scholarship**, German Academic Exchange Service (DAAD)	
2012-2016	**Scholarship**, Friedrich-Naumann-Stiftung für die Freiheit	
2012-2013	**Scholarship for internship**, DAAD	

Teaching & Supervision

since 2025	**PhD supervision** of Işıl Başıbüyük (with Theo Offerman)	*University of Amsterdam*
since 2019	**Bachelor and Master theses**, Supervision	*TI, VU, AUC, UvA*
since 2026	**Advanced Microeconomics**, Lecturer	*Amsterdam University College*
since 2025	**Game Theory**, Lecturer	*Amsterdam University College*
since 2025	**Behavioral Economics**, Lecturer	*Amsterdam University College*
2024	**Behavioral Economics II: Games and Markets**, Lecturer	*University of Essex*
2024	**Social Psychology and Economics**, Lecturer	*University of Essex*
2023	**Economics of Markets and Organizations**, TA	*University of Amsterdam*
2018-2022	**Microeconomics I**, TA	*University of Amsterdam*
2018	**Microeconomics 3**, TA	*Tinbergen Institute*
2017	**Microeconomics 1**, TA	*Tinbergen Institute*
2014-2016	**Microeconomics**, TA	*Universidad Carlos III*

Professional Activities

2027	**EAYE Annual Meeting (Lucca)**, Chair of the Scientific Committee
since 2025	**European Association of Young Economists (EAYE)**, Board member
since 2026	**Tinbergen Institute/CREED seminar series**, Co-organizer
2024-2026	**BSS meeting, VU Amsterdam**, Organizer
2025	**TI Conference: Morals, Purpose and Impact in Markets and Organizations**, Co-organizer
2023	**MPI-CREED workshop**, Co-organizer
2022	**ACBC workshop on morals and repugnance in markets**, Co-organizer
2022	**Lab assistant**, CREED, Amsterdam
2019-2023	**CREED PhD reading & progress group**, Organizer
2017-2019	**Tinbergen Institute PhD lunch seminar**, Co-organizer

Refereeing

AEJ: Applied Economics, Economic Journal, Economic Theory, European Economic Review, Experimental Economics, Games and Economic Behavior, International Economic Review, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Management Science, PLOS One, Review of Economics and Statistics, Southern Economic Journal

Other

Nationality: German, **Languages:** German (native), English (fluent), Dutch (basic)