

Andreas G. B. Ziegler

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Employment

Vrije Universiteit Amsterdam, School of Business and Economics

ASSISTANT PROFESSOR (WITH TENURE)

Amsterdam, the Netherlands

since 09/2024

University of Essex, Department of Economics

LECTURER (ASSISTANT PROFESSOR)

Colchester, United Kingdom

09/2023 - 08/2025

Affiliations

Tinbergen Institute, RESEARCH FELLOW

since 11/2024

Education

University of Amsterdam, PHD IN ECONOMICS, *cum laude*

09/2018 - 09/2023

Advisors: Theo Offerman & Giorgia Romagnoli

Tinbergen Institute, MPhil ECONOMICS, *cum laude*

08/2016 - 08/2018

Universidad Carlos III de Madrid, MASTER IN ECONOMIC ANALYSIS

09/2014 - 09/2016

Frankfurt School, B.Sc. MANAGEMENT, PHILOSOPHY & ECONOMICS

09/2010 - 02/2014

Research

Fields: Behavioral and Experimental Economics, Information Economics, Market Design

PUBLICATIONS

Andreas Ziegler, Giorgia Romagnoli, Theo Offerman. 2024. [Morals in Multi-Unit Markets](#). *Journal of the European Economic Association* 22(5): 2225–2260.

Theo Offerman, Giorgia Romagnoli, Andreas Ziegler. 2022. [Why Are Open Ascending Auctions Popular? The Role of Information Aggregation and Behavioral Biases](#). *Quantitative Economics* 13(2): 787–823.

WORKING PAPERS

Andreas Ziegler. 2026. [Persuading an Audience: Testing Information Design in the Laboratory](#).

Sili Zhang, Andreas Ziegler. 2026. [Consumer Perception of Corporate Value Endorsement](#).

Duarte Gonçalves, Terri Kneeland, Andreas Ziegler. 2026. [Off-Path Beliefs](#).

Işıl Başıbüyük, Theo Offerman, Andreas Ziegler. 2026. [On the Design of Ticket Markets](#).

WORK IN PROGRESS

Emanuel Vespa, Linchen Zhang, Andreas Ziegler. [Strategic Obliviousness](#).

Simin He, Christoph Siemroth, Dennie van Dolder, Andreas Ziegler. [Perceived Games](#).

Mikhail Freer, Daniel Garrett, Andreas Ziegler. [Dynamic Mechanisms: An Experiment](#).

PUBLICATIONS OUTSIDE ECONOMICS

Nora Franzen, Andreas Ziegler, Giorgia Romagnoli, Valesca Retèl, Theo Offerman, Wim van Harten. 2022. [Affordable Prices Without Threatening the Oncological R&D Pipeline—An Economic Experiment on Transparency in Price Negotiations](#). *Cancer Research Communications* 2(1): 49–57.

Nora Franzen, Giorgia Romagnoli, Andreas Ziegler, Valesca Retèl, Theo Offerman, Wim van Harten. 2022. [Improving the Affordability of Anticancer Medicines Demands Evidence-Based Policy Solutions](#). *Cancer Discovery* 12(2): 299–302.

Research visits

University of Zurich , VISITING SCHOLAR, HOST: ROBERTO WEBER	11/2026 (<i>scheduled</i>)
LMU Munich , CES VISITING PROGRAM	07/2026
University of California San Diego , VISITING SCHOLAR, HOST: URI GNEEZY	10/2024 - 11/2024
University of California San Diego , VISITING GRADUATE STUDENT, HOST: URI GNEEZY	03/2022 - 05/2022

Presentations

- 2026 (including scheduled). Seminars: LMU Munich, University College London, University of Zurich, New York University
Conferences: Paris Bounded Rationality Workshop, EAYE Annual Meeting (Bilbao), ESA Europe (Barcelona), NCBEE Helsinki
2025. Conferences: EAYE Annual Meeting (London), TIBER (Tilburg), ESA Europe (Brno)
2024. Seminars: University of East Anglia, University of Bonn, UC San Diego Rady School of Management, University of Southern California, University of Cologne C-SEB
Conferences: Econometric Society Winter Meeting San Antonio, Bargaining, Markets, and Strategic Decision Making: Theory and Experiments at New York University Abu Dhabi, EAYE Annual Meeting (Paris), 4th Durham Economic Theory Conference, 10th UEA Behavioral Game Theory Workshop, ESA North American Meeting, Workshop on Imagining sustainable futures - the question of human nature
2023. Seminars: Universidad Carlos III de Madrid, University of Groningen, New York University Abu Dhabi, WZB Berlin, DICE Düsseldorf, University of Essex, FAIR at NHH Bergen, University of Vienna, LMU Munich, University of Bologna, Maastricht University
Conferences: CCC-Meeting (Nottingham), ESA World (Lyon), MPI-CREED workshop (Amsterdam), Stony Brook International Conference on Game Theory, Lancaster Game Theory Conference
2022. Seminars: UC San Diego Rady School of Management, UC San Diego Economics GSRS, UC Irvine
Conferences: M-BEES (Maastricht), ASFEE (Lyon), FUR (Ghent), ESA Europe (Bologna), ACBC workshop (Amsterdam), VfS Jahrestagung & VfS job market seminar (Basel), TI Jamboree (Rotterdam), ESA job-market seminar (online)
2021. Seminars: Tilburg University mEETing
Conferences: FAIR workshop "Fairness and the moral mind" (online), M-BEES (online), Spring Meeting of Young Economists (online), ESA Global (online), TIBER (Tilburg), EEA-ESEM Virtual (online)
2020. Conferences: CCC-Meeting (online), EEA Virtual (online), ESA Global (online)
2019. Conferences: CCC-Meeting (Amsterdam), M-BEES (Maastricht), ESA Europe (Dijon), CREED-ESE meeting (Rotterdam)
2018. Conferences: MPI-CREED workshop (Bonn)

Summer Schools

2022. *Spring School in Behavioral Economics, ECORES Summer School - Social behavior and public policy*
2019. *2nd briq Summer School in Behavioral Economics*

Grants, Awards & Scholarships

2025-2029	NWO Open Competition M grant , co-PI Project: Ethically contested markets	399,955 €
2019-2022	Research grants , Amsterdam Center for Behavioral Change Across multiple projects	<i>approx.</i> 66,000 €
2021	IAREP/SABE student paper award , Second best paper	
2019	Research grant , A Sustainable Future (ASF), co-applicant	10,000 €
2018	Teaching Assistant of the year , Tinbergen Institute	
2017-2018	Scholarship , Tinbergen Institute	
2014-2016	Scholarship , Universidad Carlos III de Madrid	
2014-2015	Scholarship , German Academic Exchange Service (DAAD)	
2012-2016	Scholarship , Friedrich-Naumann-Stiftung für die Freiheit	
2012-2013	Scholarship for internship , DAAD	

Teaching & Supervision

since 2025	PhD supervision of Işıl Başıbüyük (with Theo Offerman)	<i>University of Amsterdam</i>
since 2019	Bachelor and Master theses , Supervision	<i>TI, VU, AUC, UvA</i>
since 2026	Advanced Microeconomics , Lecturer	<i>Amsterdam University College</i>
since 2025	Game Theory , Lecturer	<i>Amsterdam University College</i>
since 2025	Behavioral Economics , Lecturer	<i>Amsterdam University College</i>
2024	Behavioral Economics II: Games and Markets , Lecturer	<i>University of Essex</i>
2024	Social Psychology and Economics , Lecturer	<i>University of Essex</i>
2023	Economics of Markets and Organizations , TA	<i>University of Amsterdam</i>
2018-2022	Microeconomics I , TA	<i>University of Amsterdam</i>
2018	Microeconomics 3 , TA	<i>Tinbergen Institute</i>
2017	Microeconomics 1 , TA	<i>Tinbergen Institute</i>
2014-2016	Microeconomics , TA	<i>Universidad Carlos III</i>

Professional Activities

2027	EAYE Annual Meeting (Lucca) , Chair of the Scientific Committee	
since 2025	European Association of Young Economists (EAYE) , Board member	
since 2026	Tinbergen Institute/CREED seminar series , Co-organizer	
2024-2026	BSS meeting, VU Amsterdam , Organizer	
2025	TI Conference: Morals, Purpose and Impact in Markets and Organizations , Co-organizer	
2023	MPI-CREED workshop , Co-organizer	
2022	ACBC workshop on morals and repugnance in markets , Co-organizer	
2022	Lab assistant , CREED, Amsterdam	
2019-2023	CREED PhD reading & progress group , Organizer	
2017-2019	Tinbergen Institute PhD lunch seminar , Co-organizer	

Refereeing

AEJ: Applied Economics, Economic Journal, Economic Theory, European Economic Review, Experimental Economics, Games and Economic Behavior, International Economic Review, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Management Science, PLOS One, Review of Economics and Statistics, Southern Economic Journal

Other

Nationality: German, **Languages:** German (native), English (fluent), Dutch (basic)